



# Real Estate Symposium

**Limited seating available; pre-registration required for discounted admission.** Presented by the MN Wealth Builders, this all-day seminar will provide the information needed to successfully invest, manage and build wealth through real estate. Six hours of real estate continuing education have been applied for with the Minnesota Department of Commerce.

**Thursday, June 2, 2011**

8:30 a.m. - 4:30 p.m.  
Boxed Lunch Provided

**Presented at Olsen Thielen Office**

2675 Long Lake Road  
Roseville, MN 55113

## SEMINAR AGENDA

"I strongly encourage real estate agents to attend this outstanding event. Plugging in with these experts, really the *best of the best*, allows us the chance to grow in knowledge and provide more value to our clients in the process.

Investment property is certainly a great niche that can propel your business even more so in 2011! Sign up for this *Don't Miss* event today!"

**-- RYAN O'NEILL**

*The Minnesota Real Estate Team  
RE/MAX ADVANTAGE PLUS  
The #1 Real Estate Team in Minnesota  
2nd in the Nation  
6th in the world with RE/MAX*

|              |  |                                    |
|--------------|--|------------------------------------|
| 8:30         | Our Team   | Rob Bonahoom                       |
| 8:45         | Fannie Mae and Freddie Mac   | Rob Bonahoom                       |
| 9:00         | Rehab Loans  | Rob Bonahoom                       |
| 9:15         | Portfolio Loans  | Rob Bonahoom                       |
| 9:30         | Accounting: Active vs. Passive Investor                              | Greg Nelson                        |
| 9:45         | Accounting: R/E Professional Classification                          | Greg Nelson                        |
| 10:00        | Tax Deferral: 1031 Exchange Basis                                    | Jeff Peterson                      |
| 10:15        | Tax Deferral: Requirements, Rules and How to Do It                   | Jeff Peterson                      |
| <b>10:30</b> | <b>15-Minute Break</b>   |                                    |
| 10:45        | Insurance: Common Liability Issues                                   | Brent Mohlenhoff                   |
| 11:00        | Commercial Umbrella Policies   | Brent Mohlenhoff                   |
| 11:15        | Strategies for Successful Property Management                        | Maureen McGarry                    |
| 11:30        | Leases   | Lisa Atkinson &<br>Maureen McGarry |
| 11:45        | How to Best Advertise Your Rental                                    | Lisa Atkinson &<br>Maureen McGarry |
| <b>12:00</b> | <b>One-Hour Lunch Break</b>  |                                    |
| 1:00         | Protect What You Have  | Adam Hartung                       |
| 1:15         | Take Control of Your Cash Flow                                       | Adam Hartung                       |
| 1:30         | Invest Wisely  | Adam Hartung                       |
| 1:45         | Save for Retirement  | Adam Hartung                       |
| <b>2:00</b>  | <b>15-Minute Break</b>   |                                    |
| 2:15         | The Eviction Action Process from Start to Finish                     | Matt Engel                         |
| 2:30         | Avoiding Eviction Pitfalls &<br>Preparing for Common Tenant Defenses | Matt Engel                         |
| 2:45         | Using Home Equity Lines of Credit                                    | Peter Fanucci                      |
| 3:00         | Q & A Panels   |                                    |
| 4:00         | Summary Wrap Up and Review   | Rob Bonahoom                       |

## PRE-REGISTER BY MAY 15 FOR \$10 ADMISSION

Contact Sara Wolfram at 952.808.0042 or [swolfram@houseloan.com](mailto:swolfram@houseloan.com) to pre-register.

\$20 admission for event-day registration; due to limited seating, event-day registration does not guarantee admission.

